

2019 Regional Finance Presentation

AGENDA

Welcome & Opening Prayer, Regional Bishop

Most Reverend José H. Gomez, Archbishop of Los Angeles

Monsignor Albert Bahhuth, Vicar General & Moderator of the Curia

Randy Steiner, Chief Financial Officer

Questions & Answers

Closing Prayer

Adjournment

THIS PRESENTATION CAN BE FOUND AT THE ARCHDIOCESE WEBSITE: http://archla.org/rfp



2019 REGIONAL FINANCE PRESENTATION

Most Reverend José H. Gomez

ARCHBISHOP OF LOS ANGELES



RENEWAL OF THE PRIESTHOOD

THE WORK OF **REFORM AND RENEWAL** MUST BEGIN WITH **THE BISHOPS AND THE CLERGY**.

protect.la-archdiocese.org.

WHAT IS ENCOURAGING IS THAT THE PRIESTS ARE THE ONES WHO ARE ASKING FOR **MORE RESOURCES** FOR **THEIR PRAYER AND SPIRITUAL LIFE.**

-DAY OF RECOLLECTION FOR PRIESTS

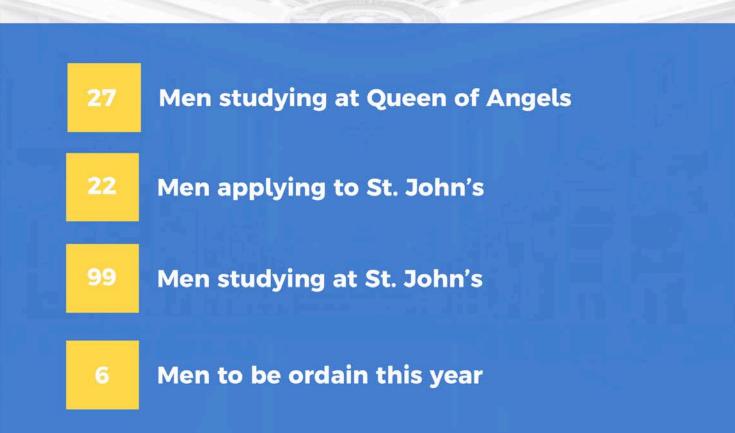
-PRIESTS CONVOCATION

-YEARLY RETREAT



Juan Diego House now Queen of Angels Center for Priestly Formation

New rector at St. John's Seminary



PARISH RENEWAL

THE DEEPER RENEWAL WE NEED IS **SPIRITUAL.** AND THAT MEANS **ALL OF US.**

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OUR GOAL IS TO **INSPIRE PEOPLE** SO THAT THEY ARE STRIVING EVERY DAY TO **GROW CLOSER TO JESUS CHRIST** AND TO LIVE ACCORDING TO HIS **TEACHING AND EXAMPLE.**



More than **3000** participants



25,000 new ministry leaders trained nationwide

AMAZING PARISH

Inspire new approaches to parish ministry Make our people

"missionary disciples"

OUTREACH TO YOUNG PEOPLE



More than **100** young people to Panama for the **34th WORLD YOUTH DAY**



SOCIAL SERVICE/ LIFE, JUSTICE AND PEACE

K Renewal also means **SERVICE**

lacatholics.org



5 million Catholics
287 Catholic Parishes
265 Catholic Schools
14 Catholic Hospitals
53 Outreach Centers

LA CATHOLICS MAKE AN IMPACT

in LA, Ventura & Santa Barbara Counties

We care for **millions** of children, elderly, families, men and women, immigrants, homeless, and other vulnerable populations at nearly **600 locations** across LA, Ventura & Santa Barbara Counties.

GET INVOLVED





WE SERVE THE POOR

The Cardinal McIntyre Fund

\$300K in assistance



WE FEED THE HUNGRY

St. Vincent de Paul at 143 parishes

Serving over 220,000 people

St. Francis Center in Downtown LA

Serving over 100,000 people

Catholic Charities of LA

Serving over 250,000 people

More than 77 individual parishes

Serving over 12,000 meals a year



WE SUPPORT THE MIGRANT AND REFUGEE

Refugee Resettlement Program

Resettled 270 refugees

Esperanza Immigrant Rights Project

Serving 1,251 immigrants



WE SHELTER THE HOMELESS

Covenant House

Provided over 45,000 nights of housing

Good Shepherd Center for Homeless Women and Children

Served over 1,200 people

St. Vincent de Paul Los Angeles

Placed 200 individuals and families

St. Margaret's Center

Placed 85 people

East San Gabriel Valley Coalition for the Homeless

Housed and feed 200+ people at 5 parishes

House of Ruth

Serving over 180 women and children

THE LIFE, JUSTICE AND PEACE OFFICE

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- ¹ Helping children with special needs
 - Serving the sick and elderly
- 3 Working with the *homeless*
- 4 Feeding the hungry
 - Helping pregnant women and infants



We need to bring people together to serve those in need.

DACA ON REFUGEES

TEMPORARY PROTECTED STATUS ONELIFE LA 15,000 People at LA Historic Park

CAPITAL CAMPAIGN/COMMUNICATIONS

CALLED TO RENEW

Sign up to get our free daily E-newsletter Always Forward:

newsletter.angelusnews.com

CALLED TO RENEW

Our Family | Our Parish | Our Community

Regional Finance Presentation Our Lady of the Angels Region March 4, 2019

Campaign Total

Goal: \$500,000,000





Total raised: \$243,507,691 (49%)



of donors 5,762



Pilot Wave: 19 Parishes (July-December 2018) Goal: \$14,505,000





Total raised \$19,448,154 (134%)



of donors 4,744



Lead Gifts

Goal: \$250,000<u>,000</u>





Total raised \$205,549,537 (82%)



of donors 41



Average gift \$5,013,403

Pastoral Leadership







of donors 105



Pilot Wave: 14 Parishes Over Goal



	Parish/Mission/Community	City	Pastor/ Administrator	Campaign Goal	Raised	% of Goal
1	Immaculate Conception	New Cuyama	Dcn. Ricardo Berumen	\$ 25,000	\$ 115,300	461%
2	St. Joseph	Long Beach	Rev. Msgr. Kevin Kostelnik	\$ 935,000	\$ 2,844,234	304%
3	St. Joseph	Carpinteria	Rev. Msgr. Richard M. Martini	\$ 330,000	\$ 903,483	274%
4	St. Marcellinus	City of Commerce	Dr. Humberto Ramos	\$ 205,000	\$ 386,555	189%
5	St. Julie Billiart	Newbury Park	Rev. Paul James Hruby	\$ 1,030,000	\$ 1,935,035	188%
6	St. Ann	Los Angeles	Rev. Albert V. Pragasam	\$ 135,000	\$ 251,507	186%
7	Divine Saviour	Los Angeles	Rev. Albert V. Pragasam	\$ 435,000	\$ 737,442	170%
8	Our Lady of the Assumption	Ventura	Rev. Leon Hutton	\$ 1,590,000	\$ 2,497,804	157%
9	Santa Teresita	Los Angeles	Rev. Fernando Garcia	\$ 130,000	\$ 198,165	152%
10	Blessed Sacrament	Los Angeles	Dr. Yolanda S. Brown	\$ 435,000	\$ 650,081	149%
11	St. Cyril of Jerusalem	Encino	Rev. Eben MacDonald	\$ 825,000	\$ 1,210,239	147%
12	Queen of Angels	Lompoc	Rev. Joy Lawrence L. Santos	\$ 350,000	\$ 458,953	131%
13	St. Lorenzo Ruiz	Walnut	Rev. Antonio P. Astudillo	\$ 1,155,000	\$ 1,255,584	109%
14	St. Dominic Savio	Bellflower	Rev. Chinh Nguyen	\$ 1,130,000	\$ 1,223,577	108%

Wave 1: 30 Parishes (January-June 2019) Goal: \$15,960,000



Our Lady of the Angels Region *Goal: \$3,410,000 (9 Parishes)*

San Gabriel Region Goal: \$4,105,000 (10 Parishes)

San Pedro Region Goal: \$1,635,000 (2 Parishes)

San Fernando Region Goal: \$3,795,000 (4 Parishes)





Wave 1: Our Lady of the Angels Parishes

Goal: \$3,410,000



Parish	City	Pastor	Goal
Immaculate Conception	Los Angeles	Rev. Jesus Francisco Garcia	\$420,000
Our Lady Queen of Angels (La Placita)	Los Angeles	Rev. Arturo Corral	\$435,000
Precious Blood	Los Angeles	Rev. Percy Juan G. Bacani	\$350,000
St. Bernadette	Los Angeles	Dcn. James Carper	\$520,000
St. Cecilia	Los Angeles	Rev. Roman Arzate	\$555,000
St. Francis Xavier	Los Angeles	Rev. Doan Tien Hoang	\$160,000
St. Joseph	Los Angeles	Rev. Rafael Casillas	\$195,000
St. Kevin	Los Angeles	Rev. Percy Juan G. Bacani	\$245,000
St. Vincent de Paul	Los Angeles	Rev. David Nations	\$530,000

Wave 1: Progress to Date Total Raised: \$4,924,060



	Parish/Mission/Community	City	Pastor/ Administrator	Campaign Goal	Raised	% of Goal
1	St. Kevin	Los Angeles	Rev. Percy Juan G. Bacani	\$245,000	\$475,400	194%
2	Precious Blood	Los Angeles	Rev. Percy Juan G. Bacani	\$445,600	\$352,600	127%
3	Mission San Buenaventura	Ventura	Rev. Thomas Elewaut	\$660,000	\$677,900	103%
4	St. Bernadette	Los Angeles	Dcn. James Carper	\$520,000	\$533,600	103%
5	St. Sebastian	Santa Paula	Rev. Pasquale Vuoso	\$400,000	\$252,900	63%
6	Our Lady Queen of Angels (La Placita)	Los Angeles	Rev. Arturo N. Corral	\$435,000	\$223,700	51%
7	St. Maria Goretti	Long Beach	Rev. John S. Schlavone	\$470,000	\$215,600	46%
8	St. Francis Xavier Chapel	Los Angeles	Rev. Doan Tien Hoang	\$160,000	\$63,000	39%
9	San Antonio Padua	Los Angeles	Rev. Gustavo Joaquin Ramon	\$90,000	\$35,400	39%
10	St. Stephen Martyr	Monterey Park	Rev. Joseph Magdaong	\$490,000	\$166,100	34%
11	Our Lady of Guadalupe (Rose Hill)	Los Angeles	Rev. Nelson A. Trinidad	\$265,000	\$89,600	34%
12	Santa Isabel	Los Angeles	Rev. Jesus Herrera	\$220,000	\$68,100	31%
13	Our Lady of Lourdes	Tujunga	Rev. Roland B. Astudillo	\$690,000	\$136,000	31%
14	St. Vincent de Paul	Los Angeles	Rev. David Nations	\$530,000	\$154,300	29%
15	Mary Star of the Sea	Oxnard	Rev. Felix Daganta, OAR	\$610,000	174,000	29%

Wave 1: Progress to Date (cont.) Total Raised: \$4,924,060



	Parish/Mission/Community	City	Pastor/ Administrator	Campaign Goal	Raised	% of Goal
16	Dolores Mission	Los Angeles	Rev. Theodore E. Gabrielli	\$175,000	\$48,000	27%
17	Our Lady of the Valley	Canoga Park	Rev. Arturo Velasco	\$695,000	\$186,050	27%
18	St. Didacus	Sylmar	Rev. Robert E. J. Garon	\$1,125,000	\$295,000	26%
19	Assumption	Los Angeles	Rev. Arturo Lopez	\$205,000	\$42,640	21%
20	St. Mary	Palmdale	Rev. Vaughn P. Winters	\$1,285,000	\$198,740	15%
21	St. Thomas More	Alhambra	Rev. Thai Le	\$400,000	\$56,900	14%
22	Holy Family	Artesia	Rev. John Cordero	\$1,165,000	\$127,100	119
23	Sacred Heart	Pomona	Rev. Alberto Arreola	\$900,000	\$82,280	9%
24	St. Cecilia	Los Angeles	Rev. Roman Arzate	\$555,000	\$36,050	6%
25	Our Lady of Guadalupe	El Monte	Rev. Hector Rodriguez	\$1,155,000	\$42,600	4%
26	Our Lady of Guadalupe	Oxnard	Rev. Manuel Rosiles	\$880,000	\$21,000	2%
27	Immaculate Conception	Los Angeles	Rev. Jesus Francisco Garcia	\$420,000		0%
28	Our Lady of Guadalupe	Santa Paula	Rev. Charles Lueras	\$465,000		0%
29	Our Lady of the Rosary of Talpa	Los Angeles	Rev. Pedro A. Cobenas	\$205,000		0%
30	St. Joseph	Los Angeles	Rev. Rafael Casillas	\$195,000		0%

Infrastructure Disbursement Allocation: \$753,674



Parish	City	Allocation
St. Dominic Savio	Bellflower	\$131,000
St. Joseph	Carpinteria	\$95,900
St. Julie Billiart	Newbury Park	\$77,914
Santa Teresita	Los Angeles	\$64,710
Our Lady of Lourdes	Tujunga	\$60,000
Our Lady of the Assumption	Ventura	\$54,775
Our Lady of the Rosary of Talpa	Los Angeles	\$50,425
Queen of Angels	Lompoc	\$47,150
St. Kevin	Los Angeles	\$40,000
St. Marcellinus	City of Commerce	\$38,700
Immaculate Conception	New Cuyama	\$24,350
Divine Saviour	Los Angeles	\$13,450
St. Ann	Los Angeles	\$11,200
St. Sebastian	Santa Paula	\$7,500
Precious Blood	Los Angeles	\$7,200
Sacred Heart	Covina	\$7,200
St. Madeleine	Pomona	\$6,800
St. Joseph	Long Beach	\$6,400
San Buenaventura	Ventura	\$4,000
St. Cecilia	Los Angeles	\$3,000
Dolores Mission	Los Angeles	\$2,000

Annual Appeal



	Attal			
ANAL-STEN/		2017	2018	2019
	Goal	\$16.1M	\$16.7M	\$17M
	Total cash received	\$16.3 M	\$17M	\$1.8M
	# of donors	85,923	76,500	12,050
	Total rebates	\$1.39M	\$1.68M	N/A

REGIONAL FINANCE PRESENTATION *RANDY STEINER, CHIEF FINANCIAL OFFICER*



Archdiocese of LOS ANGELES

FY2018 ADMINISTRATIVE OFFICE CONSOLIDATED RESULTS

Revenues	Expenses	Surplus/(Deficit)
\$43.6	\$54.0	(\$10.4)
90.5	69.9	20.6
115.7	108.8	6.9
\$249.8	\$232.7	\$17.1
38.1		38.1
	4.9	(4.9)
	(33.7)	33.7
2.2		2.2
\$290.1	\$203.9	\$86.2
	\$43.6 90.5 115.7 \$249.8 38.1 2.2	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

FY2019 ADMINISTRATIVE OFFICE CONSOLIDATED RESULTS – SIX MONTHS ENDED DECEMBER 31, 2018

	Surplus/(Deficit)
Surplus/(Deficit) from Operations	
(in millions)	
ACC	(\$4.2)
Catholic Cemeteries & Mortuaries	7.1
ADLA Insurance	6.7
Total from operations	\$9.6
Non-Operating Items	
Investment Income/(Loss)	(11.3)
Interest Expense	(2.6)
Other non-operating items	(0.5)
TOTAL	(\$4.8)

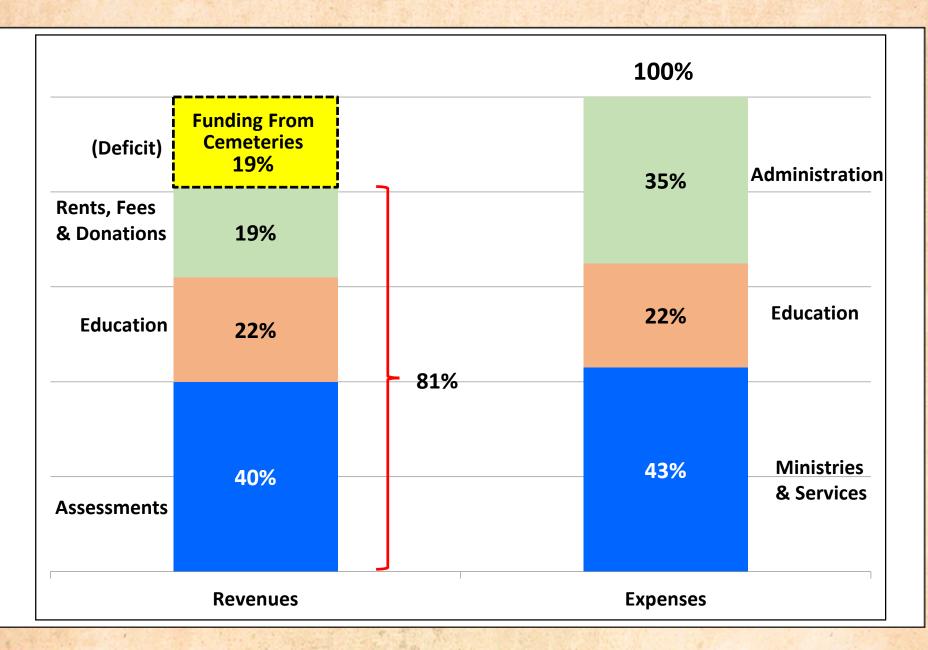
CATHOLIC CEMETERIES & MORTUARIES

- 11 cemeteries & six mortuaries in three counties
- 9,000 cemetery interments/4,800 mortuary cases
- Generated **\$90.5** million in total revenue and a surplus of **\$20.6** million in FY18
- New cemetery developments in progress or in planning at virtually all of our cemetery locations

INSURANCE PROGRAM

- Archdiocese insurance program covers Property and Casualty (P&C) insurance requirements and employee health benefits for entire Archdiocese
- Premiums billed: \$115.7 million
- Provides more cost efficiency and ability to tailor to Archdiocese requirements than traditional 3rd party insurance program

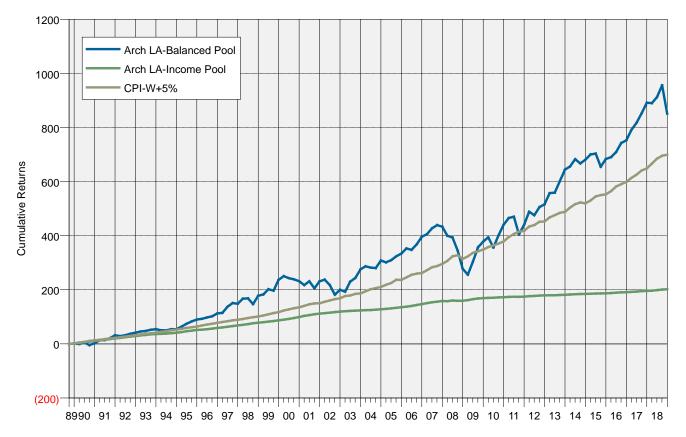
ACC SOURCE AND USE OF FUNDS



Long Term Income and Balanced Pools' Performance

Cumulative Returns

for 29 1/4 Years Ended December 31, 2018



• The graph above represents cumulative returns for the Balanced and Income Pools over the past 29 ¼ years when the Income Pool was incepted. The Balanced Pool started in 1986.

History of Asset Growth and Cash Flows – Both Pools

20 Years History as of December 31, 2018

	e Pool lions	 me Pool ⁄Iillions
Beginning Value as of 12/31/1998	\$ 417	\$ 114
Net Contribution/ (Distribution)	\$ (403)	\$ 119
Investment Gains	\$ 604	\$ 47
Ending Value as of 12/31/2018	\$ 620	\$ 280

• The Balanced and Income Pools have performed well yet have provided a substantial amount of cash flow flexibility for the Pools' participants..

UPDATES

- Standardization of Payroll After One Year
- Banking Issues
- FY 2020 Estimated Premium Change For Budgeting

FY2020 ESTIMATED PREMIUM CHANGES

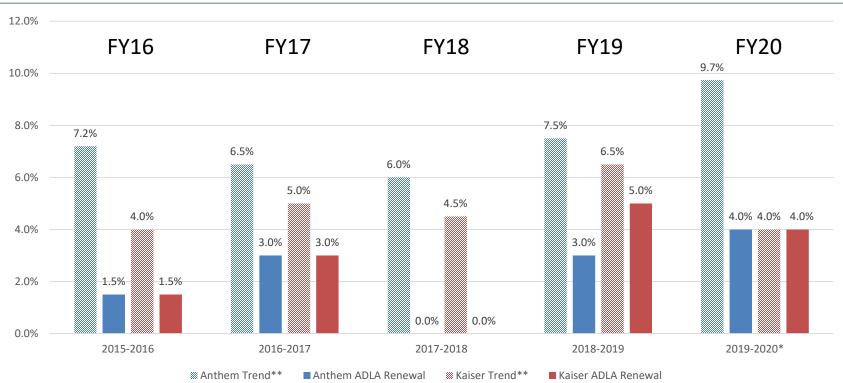
The following table illustrates estimated average premium changes by insurance coverage:

Coverage	FY 2020 Estimated Percent
Workers' Compensation	TBD
Property	TBD
General Liability	TBD
Automobile	-0.7%
Overall Premium Weighted Average	TBD

Archdiocese of Los Angeles for FY 2020 Health Insurance Premium Estimates January 24, 2019

Anthem EPO	4.0%
Anthem PPO	4.0%
Kaiser	4.0%
Dental	0.0%
Vision	0.0%

Trend vs. ADLA Renewal



* 2019-2020 Industry trends are projected estimates

** Sources: Anthem National Account Underwriting Team, Kaiser California Strategic Accounts Underwriting Team

- Five-Year Anthem Trend: 42.8%
- Five-Year Anthem ADLA Renewal Increase: 12.0%
- Five-Year Kaiser Trend: 26.4%
- Five-Year Kaiser ADLA Renewal Increase: 14.2%



Perr&Knight Actuarial Consulting & Insurance Operations Solutions

INTERNAL AUDIT PRESENTATION DAVID YUN, DIRECTOR OF INTERNAL AUDIT

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Internal Audit Services

Parish and School Reviews ✓ EthicsPoint Hotline Investigations **Consulting / Advisory** Cybersecurity awareness

AVAILABLE RESOURCES

ADLA Policies and Guidelines:

Administrative Handbook

(http://handbook.la-archdiocese.org/)

Bank Account Signature Card & Petty Cash Guidelines

(http://handbook.la-archdiocese.org/Handbook%20Resources/parish_school_bank_accounts_signature_cards_and_petty_cash_guidelines.pdf)

Other Reference Materials:

Implementation Guide for Parish Finance Councils

(http://handbook.la-archdiocese.org/Handbook%20Resources/implem_guide_for_parish_finance_councils.pdf)

Cash Controls for Parish Schools

(Contact Internal Audit)

Self-Assessment Internal Control Questionnaire

(Contact Internal Audit)

USCCB Guidance:

Diocesan Internal Controls: A Framework

(http://www.usccb.org/about/financial-reporting/diocesan-internal-controls-framework.cfm)

Diocesan Financial Management (A Guide to Best Practices)

(http://www.usccb.org/about/financial-reporting/upload/diocesan-financial-management.pdf)



The Archdiocese of Los Angeles

IMPLEMENTATION GUIDE

FOR

PARISH FINANCE COUNCILS

"The Cornerstone of Stewardship"

repared by the Standing Committee fo Synod Initiative II For

The San Gabriel Pastoral Region

Fall, 2011

DIOCESAN FINANCIAL MANAGEMENT (A GUIDE TO BEST PRACTICES)



ETHICSPOINT

Hotline:

1-855-420-8644

Online:

https://secure.ethicspoint.com/domain/ media/en/gui/33474/index.html

Anonymous and confidential reporting of:

- ✓ Theft
- Accounting, auditing or internal control matters
- ✓ Human resources issues
- Behavioral misconduct
- ✓ Violence and safety
- ✓ Other matters



ATTENTION! This webpage is hosted on EthicsPoint's secure servers and is not part of The Archdiocese of Los Angeles website or intranet.

Follow-up on a Report Commitment to Core Values Mission Statement

ment Code of Conduct FAQs

A letter from Archbishop José H. Gomez

My dear brothers and sisters in Christ,

The Archdiocese of Los Angeles has a strong commitment to financial transparency and fiscal responsibility, and creating an environment where workplace misconduct and/or ethical violations are not tolerated.

Under the guidance of the Archdiocesan Finance Council, each year we publish independently audited <u>annual financial reports</u> for our Administrative Office and our <u>Together in Mission</u> program. In addition, we have put in place policies, procedures and training programs that enable our parishes, schools and other institutions to be responsible stewards of our financial resources.

We are also committed to preventing fraud, financial improprieties, inappropriate behavior and other violations of the high ethical standards established for, and the professional conduct expected of, all Archdicoesan employees.

Through our partnership with EthiosPoint, an independent agency that works with many dioosese across the country, we offer a confidential way for individuals to report suspected financial irregularities, behavioral misconduct and other violations in our parishes, schools and Archdiocesan offices. Reports can be made anonymously and are kept in strict confidence. Reports are promptly reviewed to determine the proper response and course of action.

Reports can be filed online by selecting a location or by calling the confidential EthiosPoint hotline at 855-420-8644.

Working together, I am confident that we can ensure the responsible stewardship of the resources entrusted to the Archdiocese as we carry out the vital mission of the Church here in Los Angeles.

I entrust all our families to the Blessed Virgin Mary, and I ask that God grant us peace.

Sincerely,

Most Reverend José H. Gomez Archbishop of Los Angeles

Our Commitment

The Archdiocese of Los Angeles is an organization with strong values of responsibility and integrity. Our Commitment to Core Values, Mission Statement and Code of Conduct contain general guidelines and policies for conducting business with the highest standards of ethics.

The Archdiocese of Los Angeles is committed to an environment where open, honest communications are the expectation, not the exception. We want you to feel comfortable in approaching your supervisor or management in instances where you believe violations of policies or standards have occurred.

In situations where you prefer to place an anonymous report in confidence, you are encouraged to use this hotline, hosted by a third-party provider, EthicsPoint. The information you provide will be sent to us by EthicsPoint anonymously if you choose. You have our guarantee that your comments will be heard.

However, reporters are encouraged to include their name and contact information which will assist in the investigation of the issue. If there are concerns about retaliation, your identity will remain confidential and will not be disclosed in the investigation. Please address the following matters <u>directly</u> with the appropriate department listed below. Although it is not recommended to report these issues using the EthicsPoint hotline, you are welcome to do so.

Victims Assistance Ministry

Please contact Heather T. Banis, Ph.D. at (213) 637-7650 or toll-free at (800) 355-2545, or email her at HBanis@la-archdiocese.org. For additional information see https://protect.la-archdiocese.org/.

Matters Related to Clergy

Please contact Msgr. Jim Halley at (213) 637-7284 or email him at FrJimHalley@la-archdiocese.org.

Catholic Schools

For issues that cannot be resolved directly between the parties involved or with local school administration (principal and/or pastor), please contact an assistant superintendent at the Dept of Catholic Schools at (213) 637-7300. For additional information see http://handbook.laarchdiocese on/chandret 13/section.13.11/t0ioi-13.11.10

To Make a Report

You may use either of the following two methods to submit a report:

Online

Select the state in which the violation took place.

- OR
- Direct Dial

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After you complete your report you will be assigned a unique code called a "report key." Write down your report key and password and keep them in a safe place. After 5-6 business days, use your report key and password to check your report for feedback or questions.

EthicsPoint is NOT a 911 or Emergency Service:

Do not use this site to report events presenting an immediate threat to life or property. Reports submitted through this service may not receive an immediate response. If you require emergency assistance, please contact your local authorities.



CONTACT INFORMATION

If you have any questions, concerns, need information, or require assistance David Yun, Director
 ACC, 3424 Wilshire Blvd., Los Angeles, CA 90010
 <u>dyun@la-archdiocese.org</u>
 Direct: (213) 637-7336



2019 Regional Finance Presentation

AGENDA

Welcome & Opening Prayer, Regional Bishop

Most Reverend José H. Gomez, Archbishop of Los Angeles

Monsignor Albert Bahhuth, Vicar General & Moderator of the Curia

Randy Steiner, Chief Financial Officer

Questions & Answers

Closing Prayer

Adjournment

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